



Procurement Annual Report

April 2024 – March 2025

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1. Introduction

The Procurement Reform (Scotland) Act requires public sector contracting authorities with regulated procurement activity of £5 million or more per annum to have prepared a Procurement Strategy, and to publish an Annual Procurement Report each financial year. I am pleased to approve and publish the NHS Greater Glasgow and Clyde's report for financial year 2024/25

This report covers a third-party supplier spend for the period of almost £907m. There were 45 regulated procurements awarded in this period with a life time contract value of over £44.5m, securing best value for Board spend, whilst obtaining financial and non-financial savings; through a commitment to maintaining high quality patient focused care by delivering sustainable and affordable clinical services with the capacity and capability to deliver modern healthcare with the flexibility to adapt to future requirements, through a positive approach to Fair Work and sustainability outcomes, including Community Benefits.

This report gives recognition of the impact that procurement policy and practice has on the Boards main objectives; Better Care, Better Health, Better Value, Better Workplace and can show the positive impact on performance and success.

More information on how Procurement activity is organised and undertaken within the Board is available on our external website:

<https://www.nhsggc.scot/about-us/procurement/>

Chris Sanderson
Head of Procurement

2. Overview

Purpose of this Report

NHS Greater Glasgow and Clyde (the Board) provides a comprehensive range of healthcare services principally to 1.3 million people in the Health Board area and also hosts a range of regional and national services. The Board purchases goods and services from a broad range of suppliers in support of these activities. As a public body this procurement activity must be carried-out in accordance with the prevailing legislation including the Procurement Reform (Scotland) Act 2014 and the Public Contracts (Scotland) Regulations 2015 and the Board's Standing Financial Instructions.

The Procurement Reform (Scotland) Act requires the Board to publish an Annual Procurement report covering content prescribed by the Act and additional guidance from Scottish Ministers.

Procurement Strategy

In 2024/25 the Board had an annual trade spend with third party suppliers of approximately £907m. This expenditure is committed on behalf of the Board via the following five lead procuring departments.

Board Lead	Delegated Area of Responsibility
Pharmacy Services	All medicines
Infrastructure Planning and Delivery	Capital Infrastructure Investment and management of revenue funded Infrastructure Agreements
Operational Estates	Minor building works, repairs, asset maintenance and replacement *
eHealth	All IT projects, software, hardware and desktop
Procurement	Medical / Surgical Products, Medical / Imaging Equipment and associated maintenance, Estates, Facilities, Corporate (HSCP, Public Health and other corporate requirements) and all other 'in-scope' non-pay expenditure

** The Estates & Facilities Commodity Team within the Procurement Department procure over-arching framework contracts to be utilised by the Operational Estates Team*

These departments provide a comprehensive procurement and logistics service for all Health Board functions. This includes strategic sourcing and advice to improve effectiveness and value for money on all expenditure for goods, services and works.

The departments have responsibility for procurement requirements for all Board areas including Corporate, Acute and Health & Social Care Partnerships, operating within the context of the Board's published Procurement Strategy¹.

3. Summary of Regulated Procurements Completed

The Board has awarded 45 regulated procurements with a lifetime value of over £44,560,626 during the period 1st April 2024 – 31st March 2025. All Regulated procurements were carried out in line with the Board's Procurement Strategy. Appendix 1 provides a detailed list of all regulated contract award notices published throughout the financial year 2024-25

4. Community Benefits Summary

The Board considers Community Benefits in all local tendering activity. An assessment is carried out to decide whether a scored or non-scored Community Benefits question is relevant and proportionate to the contract.

Our local tendering procedures ensure that we reference by way of a hyperlink, the NHS Scotland Community Benefit Gateway: www.nss.nhs.scot/procurement-and-logistics/sustainability-information-for-suppliers/access-our-community-benefit-gateway

The Public Health team update the gateway with the public health priorities for the GGC area. Aligned to those priorities, third sector organisations can state their needs in terms of work they are doing to improve public health outcomes. By linking all of this up through the gateway, suppliers who are bidding for a Health Board contract can now tailor their Community Benefit offering more closely to the local population needs, rather than generic offerings if they wish to do so. As a result of this development, Procurement and Public Health work closely together on the Gateway activity.

Community Benefits that have been achieved through Procurement activity within the are as follows:

Property & Capital Planning Category Community Benefits

1. Ligature Reduction Programme (Phase A)

The programme has a capital spend profile of approximately £2,000,000. In addition to the main programme the works contractor is supporting the refurbishment of the garden space at Leverndale Hospital with the donation of outdoor furniture for the new patient and staff space.

¹ <https://www.nhsggc.scot/download/procurement-strategy-2022-2025/>

2. QEUH Rectification Works Programme

The overall programme has a capital spend profile of more than £40,000,000 and employs multiple contractors across a range of projects. Alongside the works contracts the main contractor has delivered community benefits through employment opportunities, educational support and charity fundraising and volunteering. These activities are summarised below:

Employment	Education	Charity
3 New Entrant Jobs	12 Curriculum Support Activities	4 Charities Supported
15 Apprentice Starts	47 Pupils Visted Site	204 Hours Volunteered
5 Existing Apprentices	7 Work Placements	£28.5K Donations
2 Graduate Starts		

The consultants working on the programme have also delivered several community benefits including local charity volunteering, career path and apprenticeship presentations to S5/S6 pupils and delivering the primary school engineering challenge to engage children in engineering concepts and fostering early interest in STEM careers.

3. Radionuclide Dispensary

The project is a £21,000,000 investment currently being delivered on the Gartnavel Hospital Campus. The delivery of the community benefits is still in progress but so far, the project team have provided 117 hours of support to getting young people into work (e.g. CV advice, mock interviews, careers guidance), provided support to schools and colleges through site visits and presentations and held meet the buyer events for local suppliers.

There are further commitments to volunteering hours in the local community, training and local employment opportunities and meaningful work placements. These among others will be delivered during the project.

4. Bishopton Health Centre

The project is an over £5,000,000 investment in a new health centre facility. The project team have delivered a wide range of community benefits during the delivery of the construction works which have included:

- An Employers Fair held at Park Mains High School
- 2 new jobs created for individuals not in employment, education or training (NEET)
- Site visits for college and high school students

- A construction sector talk at Park Mains involving the contractor and consultant project teams
- 12 x 1 week-long meaningful work placements through Invest in Renfrewshire, DYW and Park Mains High
- 1 new apprentice recruited to 4-year joinery apprenticeship
- 3% of contracts placed with third sector supply chain
- 60+ contractor personnel benefitted from wellbeing programme delivered by a Glasgow based SME
- £5000 donated to local community projects
- 20 hours volunteering to assist in developing a skills training facility

5. Glasgow North East Hub Health Centre

The project provided a £71,660,000 investment in the delivery of a health and care centre for North East of Glasgow. The project team supported local groups through the delivery of a wide range of community benefits which included:

- Fair Work: local employment opportunities and support for local unemployed groups. Training and education opportunities through graduate employment opportunities, apprenticeships and work placements. Initiatives with local schools and colleges including site visits, career mentoring and talks.
- Entrepreneurial, Inclusive and Sustainable Economy: spend through third sector organisations and SMEs. Local supply chain meet the buyer events. Volunteering hours with third sector organisations. Wellbeing programmes access for employees.
- Inclusive, Empowered and Resilient Communities: Health and wellbeing initiatives in the local community. Donation and in-kind contributions to local projects. Volunteering hours for local community projects.

Overall, the end result was the achievement of over £19m of social and local economic value against almost 50 distinct pieces of activity including employment of local people and other value adding activities

5. Supported Business Summary

A supported business is defined in the Public Contracts (Scotland) Regulations as an economic operator whose main aim is the social and professional integration of disabled or disadvantaged persons and where at least 30% of the employees of the economic operator are disabled or disadvantaged persons. Furthermore, the Regulations allow the Board to directly award a contract to such economic operators without a competitive process.

Spend with Supported Business is summarised in the table below

Supplier	Spend
Haven (Sub-contract)*	£76,708
LAMH Recycle Limited	£1,310
CCL North**	£0
Total	£78,018

** There is a sub-contract clause in the National Procurement contract for NHS Staff Uniform which requires the awarded supplier to sub-contract 15% of the activity to a supported business, which in this case is Haven. The total in the table above represents 15% of the Board's spend with the national uniform supplier*

*** CCL North were awarded a contract with NHS GG&C in late-2019 through a tender process to recycle end of life IT equipment and have been successful again in the re-tender in 2025. The contract is shown as having a nil value as it does not incur any cost to the Board as the business model is based on generation of income through re-purposing components. CCL North are based in North Ayrshire and have a staff count of 31 of whom 14 are from disabled and disadvantaged backgrounds. CCL are working to introduce an Apprentice Training Programme specifically for their industry and anticipate recruiting at least 10 new apprentices into their business over the next 3 years.*

In addition to what has been set out, the Procurement team continue to work with stakeholders within the Board to seek opportunities to use Supported Businesses where practical and will continue to do this as part of the over-arching Procurement and Sustainability strategy under the sub-workstream of societal benefit of Procurement.

6. Future Regulated Procurements Summary

Section 18(2) of the Procurement Reform (Scotland) Act 2014 requires that we include a summary of the regulated procurements the authority expects to commence in the next two financial years. This is shown in the attached Appendix 2.

7. Financial Sustainability & Value

Procurement Savings Programme

The current financial conditions within the supply market have made achievement of savings very challenging as recent inflationary effects on commodities across the globe which have pushed up supplier input costs which cannot be fully absorbed, and we now find this feeding through into price increases, which we take a range of measures to resist and mitigate.

Boards would typically rely on contractual savings opportunities from the National Procurement commercial workplan as national contracts are re-tendered to combine with local contracting activity to provide an opportunity to achieve cost savings, however these opportunities are less prevalent now which has required the Procurement Department to look at other ways to play their part in the achievement of the Board's financial plan which requires cash releasing savings to be found.

The Procurement Department were set a target for the 2024/25 financial year by the Board's Sustainability & Value (S&V) Programme Board as part of the Non-Pay Workstream, of £5m with a stretch target of £10m in total. Savings categories were comprised of:

- Revenue Recurring (budget extractable)
- Revenue Recurring (cost containment)
- Non-Recurring
- Cost Avoidance

The Procurement Department developed an overall workplan consisting of 6 main sub-workstreams as follows:

1. Commercial Workplan
2. Theatres Cost Reduction Programme
3. Contract Inflation Mitigation
4. Restriction on Discretionary Spend
5. Other Tactical Procurement Initiatives
6. Purchasing Grip and Control

Through this activity we were able to achieve an outturn position of almost £6.5m delivered savings which are broken down as follows:

- Revenue Recurring (budget extractable): £2,180,944
- Revenue Recurring (cost containment): £682,880
- Non-Recurring: £664,120
- Cost Avoidance: £2,966,505

The position for each sub-workstream is summarised in the table below

No.	Sub-Workstream	Target	Stretch Target	Delivered
1	Commercial Workplan	£2,000,000	£3,000,000	£2,405,107
2	Theatres Cost Reduction Programme	£1,000,000	£1,500,000	£483,079
3	Contract Inflation Mitigation	£500,000	£2,000,000	£1,988,541
4	Restriction on Discretionary Spend	£1,000,000	£3,000,000	£564,926
5	Other Tactical Procurement Initiatives	£300,000	£500,000	£420,299
6	Purchasing Grip & Control	£250,000	£300,000	£632,497
	Grand Total	£5,050,000	£10,300,000	£6,494,449

Capital Equipment Related Savings

NHS GGC replaces its higher value medical and imaging equipment via its capital expenditure allocation and working to an established replacement plan, working closely with clinical stakeholders to maximise funding allocations from various funding streams.

In having a well-run and structured replacement plan, within which, there are several established multi-year replacement plans in progress across multiple planned for years, the Procurement team are able to procure a range of equipment while demonstrating financial grip and control, added-value within equipment purchases and related maintenance contracts for the health board and tax-payers alike.

In 2024/25 Capital Equipment team raised orders for medical and Non-medical equipment to the value of £38.5m, including £21m spent in the last 12 weeks of the financial year and further included approximately £3m of equipment savings/underspend secured by the team, being re-invested into additional equipment replacement that was not being funded nor replaced in 2024/25 and would otherwise not have been replaced.

Environmental sustainability is a key consideration so when replacing end of life equipment we will always seek to trade in old equipment to minimise waste and potentially reduce the new equipment purchase price. When this is not possible, we utilise a specialise medical auctioneer service which we have contractual arrangements in place for. In the 24/25 financial year, we were able to sell on end-of-life equipment in this way, thereby avoiding equipment being scrapped and generated an income of £275,266 to the Health Board bottom line

8. Spend Analysis

The table below shows a breakdown of our Trade Spend with third party suppliers in 2024/25 which was over £907m exluding VAT

Category	Total Spend	Contract Coverage %
Pharmaceuticals	£316,005,012	99%
Medical Devices & Clinical Consumables	£81,432,437	91%
PFI / Hubco Hospitals & Health Centres	£69,025,596	100%
Medical Equipment	£67,645,934	96%
Utilities & Energy	£61,436,456	99%
Estates	£44,695,625	77%
Health & Social Care	£43,534,336	73%
National Distribution Service	£42,637,314	100%
Laboratory Equipment & Services	£41,042,491	94%
Facilities	£40,784,098	85%
Information Communication Technology	£27,332,542	91%
Higher Education Institutions	£19,812,604	89%
Supplementary Staffing	£14,454,151	92%
Professional Bodies & Services	£8,547,950	58%
Vehicles	£5,735,026	88%
External Medical Services	£5,302,651	89%
Taxis / Patient Transport	£4,749,702	90%
Other Goods & Services	£4,227,665	75%
Translation & Interpretation Services	£1,997,127	95%
External Print / Promotional	£1,725,725	87%
Travel & Accommodation	£1,596,407	99%
Stationery & Office Products	£983,623	96%
Communications, Marketing & Media	£965,271	28%
Training	£692,274	3%
Staff Uniform & Clothing	£668,514	99%
Grand Total	£907,030,530	94%

Points to note about the spend breakdown are:

- The data is taken from the Scottish Procurement Information Hub and is based on ex VAT invoice spend
- Our data is overlaid with categories based on the main business activity of the supplier which is a different classification methodology from account codes used with our financial reporting. The categories are amended slightly by Procurement to make them more meaningful for internal staff

- Contractual spend is worked out on a high level supplier-level basis to give a broad overview of the coverage
- In 2023/24, using the same methodology contract coverage was 92%. By targeting non-contract areas for increased contractual coverage, increased grip and control in terms of purchasing gatekeeping processes and compliance with use of local and national contract routes to market, this has increased to 94% in 2024/25 which exceeds our Procurement Strategy target of 92%
- We continue to analyse areas of non-contract spend as part of our Procurement Sustainability and Value programme to ensure all procurement spend has compliant routes to market.

9. Sustainable Procurement Duty

The Procurement Reform (Scotland) Act 2014 requires authorities to comply with the sustainable procurement duty where applicable. This includes a requirement to support Small and Medium Enterprise (SME), Third Sector Bodies and Supported Business organisations gaining public contracts. The Board seeks to ensure that we meet this duty by adopting the Scottish Government Procurement Journey methodology and use of contract strategy templates.

The Procurement Department and devolved procurement teams conduct a uniformed approach to Corporate Social Responsibility as a whole. At a high level this breaks down as follows:

Environmental

- Embed sustainability requirements within local tendering activity by ensuring they are built into contract selection and/or award criteria and ensure whole lifecycle costing methodology is used in commercial criteria where appropriate. Maximising the use of sustainability aspects within tender scoring criteria where appropriate.
- Ensure all Procurement Officers within Procurement and devolved Departments have undertaken Procurement Climate Literacy Training and are aware of Scottish Government Sustainable Procurement Tools
- Full participation in the national Green Theatres Programme Team blending output into ongoing activity, such as the reduction of wastage from incorrect Medical Examination Glove usage.
- Working in conjunction with National Procurement to ensure key environmental strategies are implemented through contract implementation and activity. For example, in Quarter 3 of 2025 implementation of the Healthcare Waste (Sharps bins) contract will yield a 20% reduction in plastic usage in this high volume usage area, with all bins made from a minimum of 40% recycled content.

- The Key Supplier Management programme undertaken by the procurement department's commercial teams allows additional engagement with all key providers on a quarterly basis. Sustainability is embedded into the standard agenda of the meeting, where packaging reduction and carbon footprint reduction ideals will be monitored and tracked. In addition, this engagement will ensure key supplier alignment with the Health Boards 5 year Sustainability Strategy (2023-2028) and allows procurement officers to work in conjunction with the key supply base to ensure partnership working on key measurable outcomes.
- The Warp-It service is run by the Procurement team, allowing the re-use of surplus and donated equipment as opposed to buying new. The management information from the system shows activity over the last 3 year period which can fluctuate based on donations and internal demand

Benefit	2022/23	2023/24	2024/25
Financial Avoided Cost	£164,506	£187,045	£132,160
Carbon Saving	74,552 kg	64,524 kg	56,356 kg
Total Waste Saved	22,500 kg	22,047 kg	£19,356 kg
Cars off the Road	9	11	8
Trees Equivalent	37	55	32

Ethical Procurement

- Full implementation of SPPN 6/2021 (Fair Work First implementation) within local contract tendering process
- Ensure maximum use of Project Bank Accounts within in-scope Construction projects to ensure prompt payment to contractors and sub-contractors in line with SPPN 10/2016
- Ensure Ethical Standards are enshrined in all local contracting activity where appropriate, including Human Rights, Modern Slavery, Whistleblowing, application of the Serious Organised Crime Protocol and use of Fairtrade products
- Adherence wherever possible to the Government Buying Standards, which cover food and catering services, construction projects and buildings, electrical goods and furniture

Societal Benefit

- As the first NHS Board to become an affiliate member of the Supplier Development Programme, throughout 2024/25 Procurement representatives engaged with

suppliers through four Meet The Buyer events (regional and national) to promote NHS Greater Glasgow & Clyde's contract opportunities amongst Scottish / local SMEs

- The Head of Procurement and Deputy Head of Procurement hosted a webinar in conjunction with the Supplier Development programme. This was a "Talking Tenders" session with over 120 delegates from the local supply base, highlighting contracting opportunities for the wider Scottish/local SMEs and guidance on how to do business with NHS Greater Glasgow & Clyde.
- Ensure that wherever appropriate, local contracts include Community Benefits clauses. Ensure that the Community Benefits Gateway is referenced with Invitation to Tender documents. Monthly meetings are undertaken with colleagues in Public Health to review Community Benefit gateway applications and raise awareness of the Gateway content at any snapshot in time
- The Key Supplier Management strategy involves liaising with a minimum of 84 key suppliers on a quarterly or bi-annual basis. Community benefits are listed on the standard agenda, where Procurement Officers will access the gateway within the content of the meetings and review/encourage uptake of Community Benefits listed. Procurement Officers also work in close conjunction with Public Health colleagues to clarify Gateway requirements and further enhance Community Benefit uptake.
- The Head and Deputy Head of Procurement meet with the communications department on a monthly basis, where uptake of community benefits is promoted through the Health Boards media output.
- Develop a plan to increase spend with supported businesses using the flexibility within the Procurement Regulations referenced in SPPN 04/2017 to make direct awards to such entities
- Review of contracting opportunities with Supplier Development Programme relating to potential opportunities for supported business. This would include the smaller purchases currently undertaken through Quick Quote by the tactical buying team

10. Community Wealth Building

Procurement have been working with colleagues in Public Health / Health Improvement to ensure that we advance Community Wealth Building and in the Board's role as an Anchor Institution. Back in 2022/23, the Procurement Department, working with Public Health and the Health Anchors Learning Network (HALN), concluded an initiative to look at spend with local suppliers and how we might grow this. This has led us becoming the first NHS Board in Scotland to become a member of the Supplier Development Programme (SDP) which allows us to continue the work.

The table below shows spend with suppliers whose invoice address is in our local authority over time as a percentage of our trade spend (*excluding spend with the National Distribution Service*).

Local Authority Area	2022-23	2023-24	2024-25
Glasgow City	£74,510,138	£72,746,884	£82,278,793
Renfrewshire	£15,492,526	£17,608,590	£16,904,418
West Dunbartonshire	£4,522,272	£5,134,486	£3,713,225
East Dunbartonshire	£3,549,662	£2,735,915	£2,367,222
Inverclyde	£3,549,662	£3,575,317	£3,309,537
East Renfrewshire	£3,295,249	£5,066,839	£1,065,374
Grand Total	£104,919,508	£106,868,030	£109,638,570
% GG&C LA Spend	13.5%	12.6%	12.7%

Our spend with local suppliers has increased in absolute terms by almost £2-3m year to year which is positive in terms of local economic development, however in percentage terms it has slightly reduced as a percentage of our overall trade spend from 13.5% to 12.6% vs the previous year.

We continue to work with the National Anchors Group (chaired by Scottish Government and National Procurement) to benchmark local performance against other Health Boards and work on initiatives to enhance Community Wealth Building. Success is celebrated through promotion through the Health Boards communications channels, such as planning case studies of local SMEs containing feedback of their experiences doing business with NHS Greater Glasgow & Clyde.

11. Updated Procurement Strategy 2025 – 2028

Work began in late 2024 to refresh the Procurement Strategy to cover the period April 2025 – March 2028. In December 2024, the Procurement team held a staff engagement event with around 70 staff members who were given an overview of the previous strategy by the Head of Procurement, a summary of achievements in the previous 3 years and an overview of recent national strategy developments including the launch of a Scottish public sector procurement strategy and NHS Scotland procurement strategy.

Staff then took part in four thematic workshop sessions aligned to the Board's Corporate Objectives to collaborate in order to identify priorities for the next 3 year period and have meaningful input into the development of the strategy

The draft strategy was circulated around members of the Procurement Steering Group in January 2025 to allow input from the group members which include senior Finance representatives, and representation from 'Board lead' areas including Pharmacy, eHealth, Operational Estates, Medical Equipment Management and Property &

Capital Planning. The draft strategy was also shared with the Sustainability Group for any comments and shared with colleagues at NSS National Procurement

The strategy was finalised at the beginning of the 2025 calendar year, approved by the Procurement Steering Group and taken through the Health Board sub-committees, namely Corporate Management Team, Finance, Planning and Performance Committee and was given final approval at the full NHS Board meeting on 29th April 2025, after which it was published on the external website and Scottish Ministers were informed

The refreshed strategy has five key priorities, namely:

1. Ensure Continuity and Security of Supply
2. Deliver Value for Money
3. Improve Governance and Compliance
4. Corporate Social Responsibility Objectives
5. Workforce Development

Annex A: Annual Procurement Report template

1. Organisation and report details

a) Contracting Authority Name

NHS Greater
Glasgow & Clyde

b) Period of the annual procurement report

April 2024 – March
2025

c) Required by s18 Procurement Reform (Scotland) Act 2014 to prepare an annual procurement report? (Yes / No)

Yes

2. Summary of Regulated Procurements Completed

a) Total number of regulated contracts awarded within the report period

45

b) Total value of regulated contracts awarded within the report period

£44,560,626

c) Total number of unique suppliers awarded a place on a regulated contract awarded during the period

47

i) how many of these unique suppliers are SMEs

29

ii) how many of these unique suppliers are Third sector bodies

8

3. Review of Regulated Procurements Compliance

a) Number of regulated contracts awarded within the period that complied with your Procurement Strategy

45

b) Number of regulated contracts awarded within the period that did not comply with your Procurement Strategy

0

4. Community Benefit Requirements Summary

Use of Community Benefit Requirements in Procurement:

a) Total Number of regulated contracts awarded with a value of £4 million or greater.

3

b) Total Number of regulated contracts awarded with a value of £4 million or greater that contain Community Benefit Requirements.

2

c) Total Number of regulated contracts awarded with a value of less than £4 million that contain Community Benefit Requirements

16

Key Contract Information on community benefit requirements imposed as part of a regulated procurement that were fulfilled during the period:

d) Number of Jobs Filled by Priority Groups (Each contracting authority sets its own priority groups)	Unknown
e) Number of Apprenticeships Filled by Priority Groups	Unknown
f) Number of Work Placements for Priority Groups	Unknown
g) Number of Qualifications Achieved Through Training by Priority Groups	Unknown
h) Total Value of contracts sub-contracted to SMEs	Unknown
i) Total Value of contracts sub-contracted to Social Enterprises	Unknown
j) Total Value of contracts sub-contracted to Supported Businesses	Unknown
k) Other community benefit(s) fulfilled	Unknown

5. Fair Work and the real Living Wage

a) Number of regulated contracts awarded during the period that included a Fair Work First criterion.	35
b) Number of unique suppliers who have committed to pay the real Living Wage in the delivery of a regulated contract awarded during the period.	Unknown
c) Number of unique suppliers who are accredited Living Wage employers and were awarded a regulated contract during the period.	13

6. Payment performance

a) Number of valid invoices received during the reporting period.	447,955
b) Percentage of invoices paid on time during the period ("On time" means within the time period set out in the contract terms.)	94.2%
c) Number of regulated contracts awarded during the period containing a contract term requiring the prompt payment of invoices in public contract supply chains.	45
d) Number of concerns raised by sub-contractors about the timely payment of invoices within the supply chain of public contracts.	Unknown

7. Supported Businesses Summary

- a) Total number of regulated contracts awarded to supported businesses during the period
- b) Total spend with supported businesses during the period covered by the report, including:
 - i) spend within the reporting year on regulated contracts
 - ii) spend within the reporting year on non-regulated contracts

1
£78,018
£76,708
£1,310

8. Spend and Savings Summary

- a) Total procurement spend for the period covered by the annual procurement report.
- b) Total procurement spend with SMEs during the period covered by the annual procurement report.
- c) Total procurement spend with third sector bodies during the period covered by the report.
- d) Percentage of total procurement spend through collaborative contracts.

£907,030,530
£343,609,461
£34,039,600
Unknown

- e) Total delivered cash savings for the period covered by the annual procurement report
- f) Total non-cash savings value for the period covered by the annual procurement report

£3,527,944
£2,966,505

9. Future regulated procurements

- a) Total number of regulated procurements expected to commence in the next two financial years
- b) Total estimated value of regulated procurements expected to commence in the next two financial years

76
£147,685,000

Appendix 1: Summary of regulated procurements awarded in 2024/25

Published	Notice type	Title	Total Value	Contract Awarded To
01/04/2024	Regulated Procurement (Tender)	GGC0742 Hotel Accommodation - Beatson patients	£600,000	Leonardo Inn Hotel Glasgow Westend (GB)
30/04/2024	Regulated Procurement (Tender)	Distech & Cylon Building Energy Management System Maintenance Service	£600,000	MCE SCOTLAND LIMITED (GB)
07/05/2024	Regulated Procurement (Tender)	Veterans Support Service	£247,850	Defence Medical Welfare Service (GB)
09/05/2024	Regulated Procurement (Tender)	GGC0875 Glasgow City Adult Stress Service	£560,000	Lifelink (GB)
15/05/2024	Regulated Procurement (Tender)	GGC0861 Youth Mental Health Improvement Services	£120,000	Lifelink (GB)
31/05/2024	Regulated Procurement (Tender)	Provision of an Aseptic Preparation Service Prescribing and Compounding Software	£180,000	Becton Dickinson UK Limited (GB)
03/06/2024	Framework Mini Competition	Award of 22CP034 Skye House MUGA - Main Contractor	£121,332	Doe Sport (North) Ltd (GB)
04/06/2024	Regulated Procurement (Tender)	Radiopharmaceutical Injection Equipment	£248,092	Southern Scientific Limited (GB)
20/06/2024	Framework Mini Competition	Award of Research Brief Greater Glasgow and Clyde Black / Minority Ethnic (Boost) Health and Well...	£145,948	BMG Research Ltd (GB)
09/07/2024	Regulated Procurement (Tender)	Water Systems Compliance	£5,100,000	Rock Compliance Limited (GB) / DMA Canyon Ltd (GB)
11/07/2024	Regulated Procurement (Tender)	Lot 4 Travel & Venue Solutions	£400,000	Agiito (GB)
06/08/2024	Regulated Procurement (Tender)	NHSGG&C - Westward House Paisley - New Chiller Project	£207,746	Soron Limited (GB)
19/08/2024	Regulated Procurement (Tender)	IPCU Leverndale Options Appraisal	£90,262	Wylie Shanks Architects LLP (GB)
19/08/2024	Regulated Procurement (Tender)	Provision of Electric Vehicle Charging Payment System	£200,000	Fuuse Ltd (GB)
21/08/2024	Regulated Procurement (Tender)	Hybrid Mail Postal Services	£400,000	Whistl UK Ltd (GB)
23/08/2024	Regulated Procurement (Tender)	Software Development & Support Services	£100,000	Sword IT Solutions Limited (GB)
05/09/2024	Regulated Procurement (Tender)	Provision of Supply, Install & Maintenance of Diagnostic Imaging Equipment MRI Scanner(s)	£2,491,964	Medical Imaging Systems Limited (MIS Healthcare) (GB)
13/09/2024	Regulated Procurement (Tender)	GGC0859 Family Wellbeing Support Worker Programme	£1,683,172	Includem (GB)
20/09/2024	Framework Mini Competition	Award of 24CP008-Former Woodside Health Centre Refurbishment	£275,000	Clark Contracts Limited (GB)

Published	Notice type	Title	Total Value	Contract Awarded To
23/09/2024	Regulated Procurement (Tender)	Lead (M&E) Designer for Water tank and Lift core overheating	£10,100	WGM Consulting Engineers (GB)
24/09/2024	Framework Mini Competition	Award of Provision of Equality, Diversity and Inclusion Training for Managers	£50,000	City of Glasgow College (GB)
08/10/2024	Framework Mini Competition	Award of PI Server Support Extension	£61,511	Computacenter (GB)
14/11/2024	Framework Mini Competition	Award of 23CP034 - Ligature Reduction - Stage A - Main Contractor	£681,874	MPMH Construction Ltd (GB)
06/12/2024	Framework Mini Competition	Mini Competition - Award of QEUH INS Ward 68 HEI Upgrade works	£1,103,352	Redpath Construction Ltd. (GB)
12/12/2024	Regulated Procurement (Tender)	Travel Solutions	£4,000,000	Agiito (GB)
13/12/2024	Framework Mini Competition	Award of 22CP025 - Bishopbriggs Retail Unit - Main Contractor	£730,599	Clark Contracts Limited (GB)
16/12/2024	Regulated Procurement (Tender)	Provision of a Dental Charting System	£395,400	Titanium Solutions (IE)
16/12/2024	Regulated Procurement (Tender)	NHS Greater Glasgow and Clyde Nurse Call Systems Upgrade	£351,621	Static Systems Group (GB)
17/12/2024	Regulated Procurement (Tender)	Forensic Adult Education	£343,004	Rosemount Lifelong Learning (GB) / City of Glasgow College (GB)
23/12/2024	Framework Mini Competition	Award of The Provision of Business Intelligence Professional Services	£48,000	Sword Group (GB)
07/01/2025	Regulated Procurement (Tender)	Queen Elizabeth University Hospital (QEUH) - Upgrade Lighting Controls and Associated Systems BEMS	£72,319	Schneider Electric (GB)
07/01/2025	Regulated Procurement (Tender)	NHS Greater Glasgow and Clyde - Asbestos Removal and Remediation	£1,800,000	Rhodar Industrial Services Limited (GB) / Enviraz (Scotland) Limited (GB) / Northern Asbestos Services Limited (GB)
08/01/2025	Regulated Procurement (Tender)	GGC0936 Community Link Workers (Renfrewshire)	£750,000	We Are with You (GB)
15/01/2025	Regulated Procurement (Tender)	NHSGGC Evaluation of Whole Family Wellbeing Fund through Primary Care	£134,000	University Court of the University of Glasgow (GB)
21/01/2025	Framework Mini Competition	Award of Server Support Renewal	£77,752	XMA Limited (GB)
21/01/2025	Regulated Procurement (Tender)	iLab Support & Maintenance	£1,566,670	DH OpCo UK Ltd (Dedalus) (GB)
21/01/2025	Regulated Procurement (Tender)	GGC0920 Oral Health Distribution	£280,987	Storage UK Ltd (GB)

Published	Notice type	Title	Total Value	Contract Awarded To
22/01/2025	Regulated Procurement (Tender)	Community Link Workers - Inverclyde	£666,112	CVS Inverclyde (GB)
24/01/2025	Regulated Procurement (Tender)	Radioactive Materials and Associated Consumables	£8,500,000	Curium Pharma UK Ltd (GB) / GE Healthcare LTD (GB) / Adelphi Tubes (GB) / Xiel Limited (GB)
27/01/2025	Framework Mini Competition	Award of NP803/24 Recyclates and General Waste Management (Residual & DMR Mini-Competition)	£2,335,382	Enva Scotland Limited (GB)
31/01/2025	Regulated Procurement (Tender)	Hosted Advocacy Services for Children and Young people	£250,000	Partners in Advocacy (GB)
04/02/2025	Regulated Procurement (Tender)	Personal Dosimetry Service	£182,180	LANDAUER (GB)
05/02/2025	Regulated Procurement (Tender)	Automatic Meal Container Sealing Machines	£495,697	Burlodge Ltd (GB)
05/03/2025	Regulated Procurement (Tender)	GGC0957 Thrive Under 5	£140,000	TSPN Enterprise CIC (GB)
17/03/2025	Framework Mini Competition	Award of GGC0956 Insource Support Gynaecology	£362,700	Synaptik (GB)

Appendix 2 – Future Regulated Procurements Summary

Contract Title	Workplan Financial Year	Approx Lifetime Contract Value
Welfare Advice and Health Partnership (WAHP)	2025-26	£15,000,000
Orthotics Consumables	2025-26	£7,000,000
Greater Glasgow Health Board Radiotherapy Linear Accelerators	2025-26	£6,000,000
Community Link Workers: Inverclyde & Renfrewshire	2025-26	£5,000,000
Recovery Communities Framework	2025-26	£3,000,000
GGC0703 Pipework Maintenance and Repair	2025-26	£2,600,000
Addictions Employability Services	2025-26	£2,000,000
NHSGGC - Therapeutic Services	2025-26	£2,000,000
GGC0984 Pathology Reporting	2025-26	£1,750,000
GGC0615 Internal Audit Services	2025-26	£1,600,000
GGC0909 Ironmongery	2025-26	£1,400,000
GGC0662 Alcohol & Drug Prevention & Education	2025-26	£1,300,000
Forensic Medical Services (Children's and Archway)	2025-26	£1,100,000
Forensic Medical Services Policy Custody, Prison and Border Force Control	2025-26	£1,000,000
Security Services to Community Sites	2025-26	£1,000,000
Rapid Response and Resettlement	2025-26	£750,000
Hotel Accommodation - Beatson	2025-26	£630,000
Provision of DNA Microarray System (Rental Reagent)	2025-26	£630,000
Power of Attorney	2025-26	£600,000
GGC0861 Youth Mental Health Improvement Services	2025-26	£600,000
GGC0875 Glasgow City Adult Stress Service	2025-26	£560,000
Forensic Adult Provisions	2025-26	£500,000
Bereavement Services	2025-26	£500,000
Automatic Meal Container Sealing Machines	2025-26	£500,000
Extension of Support and Upgrade of Echocardiographic System	2025-26	£500,000
GGC0831 CCTV and Security Access Systems Maintenance and Installation	2025-26	£500,000
GGC0904 Professional Services - Corporate Estates	2025-26	£500,000
Blood Borne Virus (BBV) Engagement & Support Service	2025-26	£450,000
GGC0664 Multiple Risk Service for Young People	2025-26	£360,000

Contract Title	Workplan Financial Year	Approx Lifetime Contract Value
Electronic Discharge Planning Aid	2025-26	£360,000
NHS Greater Glasgow and Clyde Nurse Call Systems Upgrade	2025-26	£350,000
GGC0817 Vascular Grafts	2025-26	£325,000
GGC0679 Dental Implants	2025-26	£310,000
Voluntary Organisation Fund Manager	2025-26	£300,000
Huntingtons Disease Support Service	2025-26	£300,000
GGC0925 Provision of Coffee Products and Associated Services	2025-26	£300,000
Biomass Pellets	2025-26	£275,000
Veterans Support Service	2025-26	£250,000
Provision of Cancer Waiting Time System	2025-26	£200,000
Greater Glasgow Health Board Renal Central Water Plant	2025-26	£200,000
Patient Entertainment System	2025-26	£150,000
Staff Security & Attack Alarms	2025-26	£150,000
GGC0957 Thrive Under 5	2025-26	£140,000
Pinpoint Systems	2025-26	£140,000
Service and Calibration of Lab Pipettes	2025-26	£140,000
GGC0665 Community Engagement & Activities Co-ordinator	2025-26	£125,000
GGC0939 Mental Health Employability Service	2025-26	£125,000
Software Development & Support Services	2025-26	£100,000
Audiology Patient Management Systems	2025-26	£100,000
Oral Health Distribution	2025-26	£90,000
QEUH - Upgrade Lighting Controls and Associated Systems BEMS	2025-26	£75,000
Children's Advocacy	2025-26	£50,000
GGC Endowment Investment Manager	2025-26	£0
Chlorine Dioxide (DOMESTIC WATER) Dosing Plant Maintenance	2026-27	£TBC
Washroom Services - East Renfrewshire & Clyde	2026-27	£TBC
Fire Alarm Maintenance and Fire Alarm Testing	2026-27	£TBC
Security Services to the Community	2026-27	£TBC
Community Link Workers	2026-27	£30,000,000
NHSGGC0738 - Interpreting, Communication Support and Transcription Services	2026-27	£15,000,000
NHS GG&C - GGC0649 Ground Maintenance and Winter Support	2026-27	£7,000,000
GGC0742 Hotel Accommodation - Beatson patients	2026-27	£6,000,000
GGC0867 Royal Alexandra Hospital Biomass Wood Chips	2026-27	£5,000,000

Contract Title	Workplan Financial Year	Approx Lifetime Contract Value
NHSGGC - Advocacy Services	2026-27	£4,750,000
NHSGGC Community Weight Management Services	2026-27	£2,500,000
GGC0859 Family Wellbeing Support Worker Programme	2026-27	£1,700,000
NHSGGC - Alternative Distress Response	2026-27	£1,600,000
iLab Support & Maintenance	2026-27	£1,600,000
GGC0663 Provision of Post Diagnostic Support for Dementia	2026-27	£1,600,000
Low Voltage Emergency Generator Maintenance	2026-27	£1,250,000
Service User and Carer Engagement Services	2026-27	£1,000,000
NHSGGC0735 - Epilepsy Services	2026-27	£1,000,000
BEMS SERVICE SUPPORT	2026-27	£800,000
NHSGGC - Forensic Advocacy	2026-27	£800,000
GGC0936 Community Link Workers (Renfrewshire)	2026-27	£750,000
NHSGGC0738 - Distress Brief Intervention (Inverclyde)	2026-27	£750,000
Forensic Adult Education	2026-27	£700,000

eHealth (IT) Related Contracts

Contract Reference	Contract Name	Approx. commencement of Procurement	Annual Value
CNTR0010105	Community EPR System	25/26	£500k
n/a	Telephony Contact Centre	25/26	£200k
CNTR0010065	Local Area Network Support	25/26	£520k
CNTR0010064	PBX Managed Service	25/26	£1m
CNTR0010067	CISCO ELA	25/26	£130k
n/a	Robotic Process Automation	25/26	£TBC
n/a	Digital Triage	25/26	£TBC
CNTR0010185	Replacement Paging Solution	25/26	£270k
CNTR0010352	Digital Dictation System	25/26	£160k
CNTR0010191	Decontamination System	25/26	£140k
CNTR0010034	Facilities Management System	25/26	£50k
CNTR0010152	Maternity System	25/26	£180k
CNTR0010081	Neonatal System	25/26	£50k
CNTR0010148	PICU System	25/26	£100k
CNTR0010355	HEPMA	26/27	£160k
CNTR0010201	Clinical Portal	26/27	£100k
CNTR0010210	Physio Software	26/27	£50k
CNTR0010774	Microstrategy	26/27	£130k