

ACTIVITY: Working Styles Questionnaire

Order your responses 1,2,3,4

1- **BEST** describes you/ colleague

4-**LEAST** describes you/ colleague

1. When performing a job, it is most important to me to		
You		Colleague
A ()	do it correctly, regardless of the time involved	A ()
B ()	set deadlines and get it done.	B ()
C ()	work as a team, cooperatively with others	C ()
D ()	demonstrate my talents and enthusiasm	D ()
2. The most enjoyable part of working on a job is		
A ()	the information you need to do it	A ()
B ()	the results you achieve when it's done	B ()
C ()	the people you meet or work with	C ()
D ()	seeing how the job contributes to progress	D ()
3. When I have several ways to get a job done, I usually		
A ()	review the pros and cons of each way and choose	A ()
B ()	choose a way that I can begin to work immediately	B ()
C ()	discuss ways with others and choose the one most favoured	C ()
D ()	review the ways and follow my "gut" sense about what will work the best	D ()
4. In working on a long-term job, it is most important to me to		
A ()	understand and complete each step before going to the next step	A ()
B ()	seek a fast, efficient way to complete it	B ()
C ()	work on it with others in a team	C ()
D ()	keep the job stimulating and exciting	D ()
5. I am willing to take a risky action if		
A ()	there are facts to support my action	A ()
B ()	it gets the job done	B ()
C ()	it will not hurt others feelings	C ()
D ()	it feels right for the situation	D ()

ACTIVITY: Working Style Score Sheet

Transfer the answers from the Working Styles Questionnaire onto the scoring grid below by entering the number you chose for each letter. Next, total the columns and record the answers in the space provided.

	You				Colleague			
1.	A ()	B ()	C ()	D ()	A ()	B ()	C ()	D ()
2.	A ()	B ()	C ()	D ()	A ()	B ()	C ()	D ()
3.	A ()	B ()	C ()	D ()	A ()	B ()	C ()	D ()
4.	A ()	B ()	C ()	D ()	A ()	B ()	C ()	D ()
5.	A ()	B ()	C ()	D ()	A ()	B ()	C ()	D ()
Totals	A ()	B ()	C ()	D ()	A ()	B ()	C ()	D ()

Your **Lowest** score is your preferred or dominant style in the case of a tied score you should pick the working style you feel is most like you.

A = Analytical

B = Driver

C = Amiable

D = Expressive

My preferred working style is :

My Colleagues preferred working style is: